Cape Elizabeth Health Insurance Review Committee

Meeting Minutes September 17, 2009

Opening:

The regular meeting of the Cape Elizabeth Health Insurance Review Committee was called to order at 7:04 p.m. on September 17, 2009 in the Jordan Conference Room by Chairman David Hillman.

Present: David Hillman, Chair, Mary Townsend, Penny Jordan, Jim Walsh, Kyle Parrish. Staff – Matthew Sturgis, Pauline Aportria. Guests: Dwight Ely, Cape Elizabeth Education Association, Robert Kennedy, Acadia Benefits.

Excused: Al Barthelman

A. Approval of Minutes

The minutes of the previous meeting were unanimously approved as distributed.

Motion by Chairman Hillman, Second by Mary Townsend, approved 5 - 0

B. Presentation by Robert Kennedy, Acadia Benefits

Mr. Kennedy presented information regarding the benefits brokerage industry. The role of the broker, licensing information, and range in size of clients served.

Mr. Kennedy discussed information regarding the rating system in insurance. He indicated that clients under 50 participants are rated by their community, while over 50 would have the rating determined by claims experience, zip code, age, and sex. Also explore experience over a period of years, enabling the company to determine risk.

In Maine there are currently three entities providing health coverage: Anthem, Aetna, and Harvard Pilgrim.

Asked on the quality of plans, Mr. Kennedy stated the plans were good plans at reasonable prices. The cost could possibly be less because it is a state wide plan, but could be playing more as the plan covers northern Maine, which may increase rates because southern Maine has lower health costs.

Mr. Kennedy responded to a number of questions posed by Committee members.

C. Other Discussion

The point was discussed that in the letter from the MEA Benefits Trust the Committee was informed that the last Request for Proposals (RFP) for providers received only one bidder. The letter also stated that the last RFP was issued four years ago. The Committee questioned if there has been exploration of the market during that time, and intends to ask about this on October 22, 2009.

The Committee will also inquire to our providers on October 22, 2009 of our claims experience.

The Committee also expressed that they will let the facts and data drive the recommendation process. The Committee will try to get all the information they can and then make their best recommendation based on the information obtained.

D. Next Agenda Items

The next meeting will be held on October 1, 2009 in the Jordan Conference Room.

The next meeting will continue a review of the information provided the Committee by our providers. The Committee will also craft and compile a list of questions to be submitted to both the MEA Benefits Trust and the Maine Municipal Employees Health Trust prior to their presentations on October 22, 2009.

E. Adjournment:

Meeting was adjourned at 9:04 p.m. by Chairman Hillman, Second by Kyle Parrish, and approved 5-0. The next general meeting will be at 7:00 p.m. on October 1, 2009 in Jordan Conference Room.

Minutes submitted by:	Matthew Sturgis, Secretary

Approved by: